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Zephyr Monthly M&A Report
Global Private Equity, January 2012

The following report details global private equity activity in January 2012 using data from the Zephyr database.

It focuses on deal activity by target company.

Click [here](#) to access the raw data in an Excel spreadsheet.

Another month of decline for PE investment

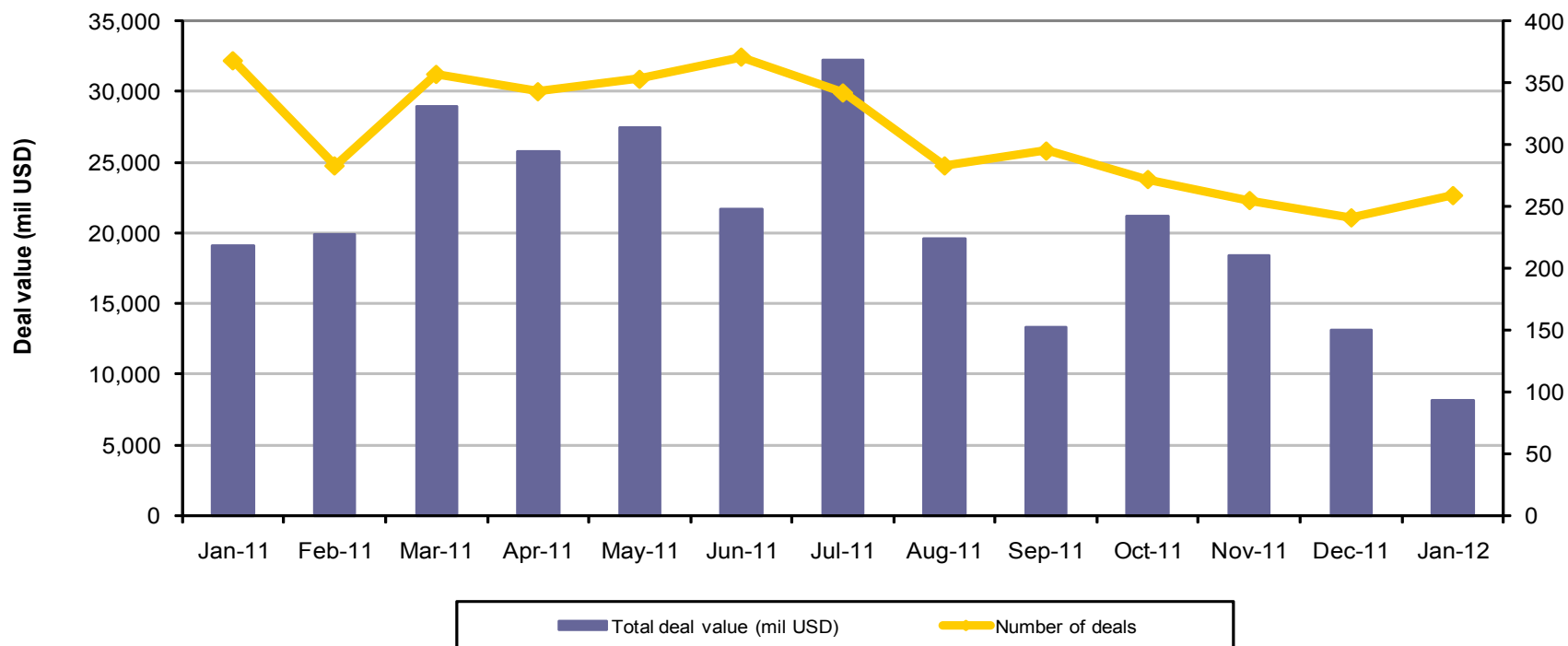
Global private equity investment was down in value for the third month on the trot in January 2012. Dealmaking activity featuring PE funding fell to USD 8,150 million, a decline of 38 per cent from December's USD 13,081 million. The result – which was the lowest of the past twelve months by some way – represented even more of a drop (57 per cent) compared to the USD 19,066 million achieved in the year-ago period.

While value fell, volume increased 7 per cent on the preceding month to 259 deals, indicating that not only was PE investment worth less in January, but that the average value of transactions was lower. Meanwhile, the number of deals was 30 per cent lower than in January 2011, when 368 were recorded.

Deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
Jan-12	259	8,150
Dec-11	241	13,081
Nov-11	255	18,420
Oct-11	272	21,171
Sep-11	295	13,330
Aug-11	283	19,593
Jul-11	342	32,264
Jun-11	371	21,725
May-11	353	27,426
Apr-11	343	25,711
Mar-11	357	28,974
Feb-11	283	19,865
Jan-11	368	19,066

Deals by volume and value



British IPO is January's largest PE deal

The month's largest deal was Cinven's USD 1,457 million institutional buy-out of CPA Global, a British legal process outsourcing and intellectual property management software specialist. The purchase accounted for the bulk of the USD 1,909 million which UK firms attracted in private equity financing in the month under review to place them second by value.

US businesses, which ranked first, brought in USD 2,477 million and accounted for seven of the top 25 transactions. The largest of these was the second highest value deal of the month overall, a USD 1,000 million IBO by the Gores Group which targeted Philadelphia automotive parts retailer the Pep Boys.

Investment in American companies fell 22 per cent from the preceding month and 62 per cent from January 2011. By contrast, British businesses attracted more in January than in either month, rising 111 per cent from December 2011 and 60 per cent from January 2011.

PE dealmaking in the wholesale and retail sector increases

While deal value overall was depressed in January, certain sectors brought in higher levels of private equity investment. Most notably, transactions targeting the wholesale and retail trade increased roughly four times in value from USD 352 million in December to USD 1,410 million (January 2011: USD 469 million), bringing the industry in at second place.

The other risers were food, beverages and tobacco, education and health, insurance, transport and banking.

Meanwhile, the chemicals, rubber and plastics industry fell by 62 per cent to USD 1,133 million. The sector had been December's second most valuable, but dropped to third place in January.

Top 20 private equity deals by value

	Deal value (mil USD)	Deal type	Target	Target country	Equity provider	Deal status
1	1,457	IBO 100%	CPA Global Ltd	GB	Cinven Ltd	Pending
2	1,000	IBO 100%	The Pep Boys - Manny, Moe and Jack	US	The Gores Group LLC	Pending
3	712	Minority stake 26%	Chr Hansen Holding A/S	DK	Novo A/S	Pending
4	605	Acquisition 95%	Vermandoise de Sucrieries	FR	Crédit Agricole SA	Pending
5	258	IBO 51%	Bioventus LLC	US	Essex Woodlands Health Ventures Inc.	Pending
6	238	Minority stake	SquareTrade Inc.	US	Bain Capital LLC	Completed
7	229	IBO 60%	IBA Molecular Imaging	BE	SK Capital Partners LP	Pending
8	220	Minority stake	Hidrovias do Brasil SA	BR	Temasek Holdings (Pte) Ltd; Alberta Investment Management Corporation; P2 Brasil Infraestrutura - Fundo de Investimento	Announced
9	197	IBO 100%	Confederación Española de Cajas de Ahorro	ES		Pending
10	173	IBO 70%	Arena Leisure plc	GB	Aldersgate Investments Ltd	Pending
11	167	IBO 100%	Yasuragi Co., Ltd	JP	Advantage Partners LLP	Announced
12	162	IBO 91%	oOh!Media Group Ltd	AU	CHAMP Private Equity	Pending
13	150	Minority stake 15%	Katren OAO	RU	European Bank for Reconstruction and Development	Announced
14	106	IBO 55% - bid 2 - increased bid	Crocodile Gold Corporation	CA	Luxor Capital Group LP	Completed
15	102	Minority stake	Centro Educacional Cruzeiro do Sul Ltda	BR	Actis LLP	Announced
16	100	Acquisition	China Yeehoo Group Ltd	CN	Lunar Capital Management Ltd	Completed
17	99	Minority stake	DM Healthcare Pvt Ltd	IN	Olympus Capital Asia Investments Ltd	Completed
18	98	Minority stake	Ortiz Construcciones y Proyectos SA	ES	Banco Popular Español SA; Banco de Sabadell SA; Ibereólica SL; Banco Santander SA	Completed
19	89	Minority stake	ConforMIS Inc.	US	AGC Equity Partners Ltd	Completed
20	85	Minority stake	Joyent Inc.	US	Weather Investments II Sàrl; Telefónica Digital Ltd	Completed

Target sectors by volume

Target sector	Jan-11	Dec-11	Jan-12
Other services	140	86	106
Machinery, equipment, furniture, recycling	66	43	40
Wholesale & retail trade	26	12	29
Chemicals, rubber, plastics	22	15	18
Construction	6	11	12
Education, health	22	9	9
Transport	7	4	7
Metals & metal products	8	14	6
Banks	17	2	6
Food, beverages, tobacco	9	6	6
Publishing, printing	10	5	6
Gas, water, electricity	9	11	5
Textiles, wearing apparel, leather	5	6	3
Insurance companies	3	3	2
Hotels & restaurants	3	4	1
Primary sector	8	5	1
Wood, cork, paper	4	4	1
Post and telecommunications	2	0	1
Public administration and defence	0	0	0

Target sectors by value

Target sector	Jan-11 (mil USD)	Dec-11 (mil USD)	Jan-12 (mil USD)
Other services	9,159	5,377	3,306
Wholesale & retail trade	469	352	1,410
Chemicals, rubber, plastics	1,294	3,001	1,133
Food, beverages, tobacco	480	149	610
Machinery, equipment, furniture, recycling	812	921	392
Education, health	3,124	113	258
Insurance companies	12	43	252
Construction	58	1,004	225
Transport	122	28	221
Banks	2,421	0	181
Metals & metal products	148	345	106
Gas, water, electricity	125	2,467	28
Post and telecommunications	172	0	17
Publishing, printing	256	109	11
Public administration and defence	0	0	0
Primary sector	258	277	0
Textiles, wearing apparel, leather	2	90	0
Hotels & restaurants	46	0	0
Wood, cork, paper	108	196	0

Top target countries by volume

Target country	Jan-11	Dec-11	Jan-12
US	146	82	91
UK	32	25	33
France	29	15	25
Germany	15	11	14
India	25	15	13
Spain	5	5	12
Canada	11	8	8
Sweden	11	8	6
Denmark	1	5	5
Italy	7	14	5
Brazil	3	7	4
Netherlands	7	6	4
Norway	3	2	4
China	12	6	3
Belgium	3	3	3
New Zealand	6	0	3
Finland	8	6	3
Trinidad And Tobago	0	0	2
Switzerland	1	1	2

Top target countries by value

Target country	Jan-11 (mil USD)	Dec-11 (mil USD)	Jan-12 (mil USD)
US	6,567	3,178	2,477
UK	1,190	906	1,909
France	687	1,674	727
Denmark	131	2	712
Spain	1,224	30	325
Brazil	119	156	322
India	1,485	678	295
Belgium	176	0	233
Japan	820	214	167
Australia	20	70	162
Russia	200	0	150
Canada	118	362	123
China	664	120	110
Mauritius	25	0	74
Italy	420	575	71
Cayman Islands	1,739	11	58
New Zealand	6	0	56
Germany	53	0	55
Netherlands	6	523	47

Top 20 private equity providers

	Equity provider	Number of deals	Number with consideration	Total deal value (mil USD)	Average deal value (mil USD)
1	Cinven Ltd	1	1	1,457	1,457
2	The Gores Group LLC	1	1	1,000	1,000
3	Novo A/S	1	1	712	712
4	Crédit Agricole SA	1	1	605	605
5	Essex Woodlands Health Ventures Inc.	1	1	258	258
6	Bain Capital LLC	1	1	238	238
7	SK Capital Partners LP	1	1	228	228
8	Alberta Investment Management Corporation	1	1	220	220
9	Temasek Holdings (Pte) Ltd	1	1	220	220
10	P2 Brasil Infraestrutura - Fundo de Investimento	1	1	220	220
11	Aldersgate Investments Ltd	1	1	173	173
12	Advantage Partners LLP	1	1	167	167
13	CHAMP Private Equity	1	1	162	162
14	European Bank for Reconstruction and Development	1	1	150	150
15	Malaysian Technology Development Corporation Sdn Bhd	3	3	132	44
16	Burrill & Company LLC	3	3	132	44
17	Dialog Group Bhd	2	2	112	56
18	K One W One Ltd	2	2	112	56
19	Khosla Ventures LLC	2	2	112	56
20	Qiming Weichang Venture Capital Management (Shanghai) Co., Ltd	2	2	112	56

Notes to editors

Activity is based on the activity of the target company

Deal status is announced within the time period

The sector breakdown uses targets' activities as defined to be 'Major Sectors' by Zephyr