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Zephyr Monthly M&A Activity Report
North America, January 2016

The following report details mergers and acquisitions activity in North America in January 2016 using data from the Zephyr database.

It focuses on deal activity by target company.

Click [here](#) to access the raw data in an Excel spreadsheet.

Bureau van Dijk recently expanded its reach to cover an additional number of smaller development capital deals. This expansion has resulted in increased deal volumes and aggregated deal values across the North American data.

M&A volume and value decline in January

There were 2,027 mergers and acquisitions (M&A) deals worth a combined USD 100,373 million targeting North American companies announced in January. Value declined 30 per cent from USD 142,701 million in December, and 10 per cent year-on-year (January 2015: USD 111,144 million).

Volume decreased at the slower rate of 10 per cent month-on-month from 2,231 deals, compared to a 16 per cent decline on the same time last year (2,425 deals).

In keeping with the overall trend, M&A targeting US-based companies declined by both volume and value as 1,799 deals worth USD 95,333 million were announced in the four weeks under review, compared to 1,890 deals worth USD 135,350 million in December and 2,084 deals worth USD 103,437 million in January 2015.

Canadian investment also decreased month-on-month and year-on-year as there were 226 deals worth a combined USD 5,032 million in January.

North America deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
Jan-16	2,027	100,373
Dec-15	2,231	142,701
Nov-15	2,008	136,349
Oct-15	2,289	245,711
Sep-15	2,502	158,494
Aug-15	2,173	203,751
Jul-15	2,401	285,242
Jun-15	2,550	165,353
May-15	2,190	250,924
Apr-15	2,443	94,762
Mar-15	2,571	210,937
Feb-15	2,203	149,655
Jan-15	2,425	111,144

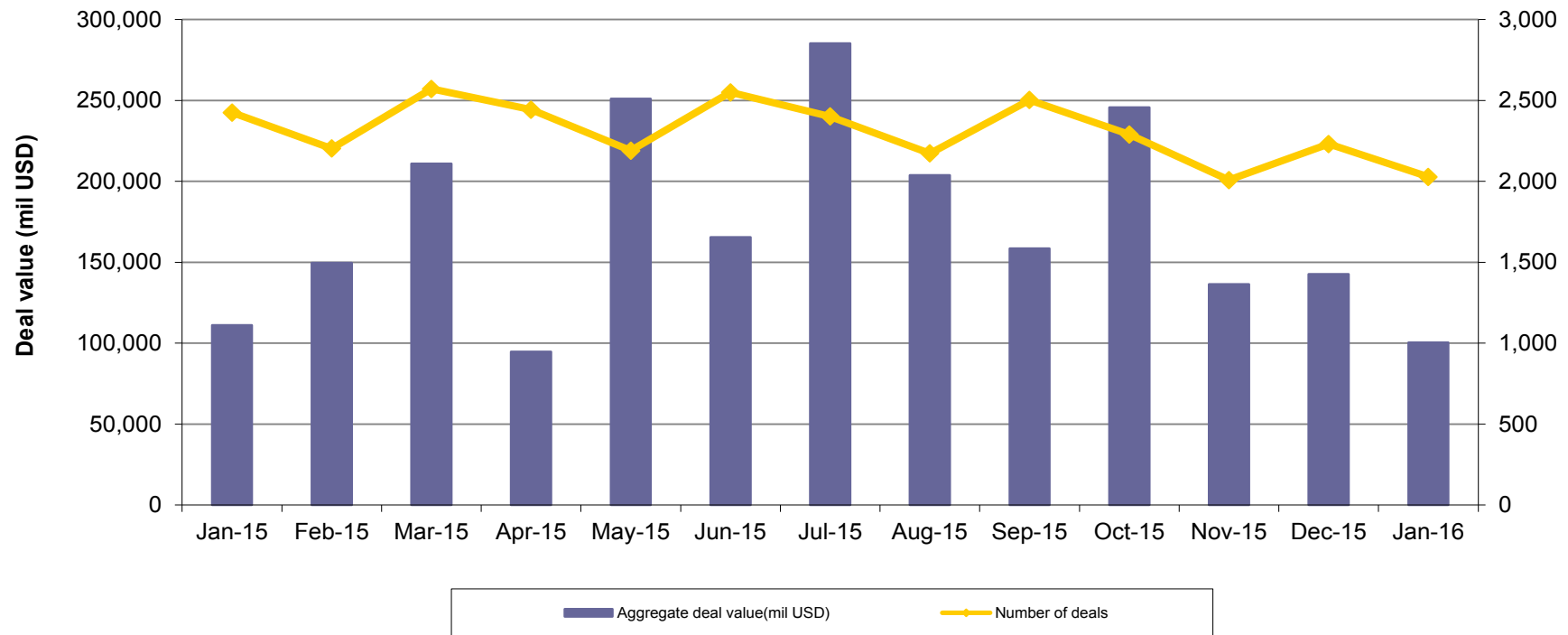
US deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
Jan-16	1,799	95,333
Dec-15	1,890	135,350
Nov-15	1,637	129,710
Oct-15	1,960	241,194
Sep-15	2,166	152,755
Aug-15	1,893	201,224
Jul-15	2,060	277,853
Jun-15	2,107	131,300
May-15	1,841	242,885
Apr-15	2,057	82,671
Mar-15	2,192	184,293
Feb-15	1,850	134,588
Jan-15	2,084	103,437

Canada deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
Jan-16	226	5,032
Dec-15	342	7,355
Nov-15	372	6,964
Oct-15	327	4,517
Sep-15	336	5,736
Aug-15	279	2,527
Jul-15	344	8,214
Jun-15	443	34,052
May-15	348	8,149
Apr-15	385	11,080
Mar-15	379	26,644
Feb-15	353	15,067
Jan-15	342	7,709

North America deals by volume and value



Baxalta targeted in month's largest deal

US-based biopharmaceutical company Baxalta was targeted in January's highest valued transaction as UK-headquartered Shire agreed to acquire the company for USD 32,000 million. The payment will be in the form of cash and shares and is expected to close in mid-2016, subject to regulatory and shareholder approval. This deal represents 32 per cent of total M&A value in January (USD 100,373 million).

The number one transaction was more than five times larger than the second biggest deal, which involved General Electric selling its appliances business to Qingdao Haier for USD 5,400 million.

In total 18 of the month's top 20 transactions were worth USD 1,000 million, or more. However, only one of these deals targeted a Canadian company and involved Corus Entertainment agreeing to acquire Shaw Media, a Toronto-based television broadcasting company, for USD 1,857 million representing 37 per cent of the country's total value for the month (USD 5,032 million).

Chemicals, rubber and plastics largest sector by value

The chemicals, rubber and plastics sector was the most valuable in January as deals worth a combined USD 32,627 million were announced, 98 per cent of which can be attributed to the Shire/Baxalta deal. In spite of being the highest valued sector, January represents 59 per cent decline on December, when dealmaking of USD 79,668 million was signed off.

A number of industries significantly improved by value month-on-month, including machinery, equipment, furniture and recycling, banks, construction, wood, cork and paper and publishing and printing.

In terms of volume the machinery, equipment, furniture and recycling sector was the most frequently targeted in January with 125 deals, followed by publishing and printing with 121 deals and metals and metal products with 71 deals.

Top 20 deals by value

	Deal value (mil USD)	Deal type	Target	Target country	Acquiror	Acquiror country	Deal status
1.	32,000	Acquisition 100%	Baxalta Inc.	US	Shire plc	GB	Announced
2.	5,400	Acquisition 100%	General Electric Company's appliances business	US	Qingdao Haier Co., Ltd	CN	Announced
3.	3,900	Acquisition 100%	Johnson Controls Inc.	US	Tyco International plc	IE	Announced
4.	3,500	Acquisition 100%	Legendary Entertainment Inc.	US	Dalian Wanda Group Co., Ltd	CN	Completed
5.	3,400	Acquisition 100%	FirstMerit Corporation	US	Huntington Bancshares Inc.	US	Announced
6.	3,400	Acquisition 100%	Atmel Corporation	US	Microchip Technology Inc.	US	Announced
7.	3,200	Acquisition 100%	Abacus Innovations Corporation	US	Leidos Holdings Inc.	US	Announced
8.	2,400	Acquisition 100%	Verso Corporation	US	Creditors; Oaktree Capital Management LP; Centerbridge Partners LP	US	Announced
9.	2,350	Acquisition 100%	TransFirst Holdings Corporation	US	Total System Services Inc.	US	Announced
10.	1,857	Acquisition 100%	Shaw Media Inc.	CA	Corus Entertainment Inc.	CA	Pending
11.	1,470	Capital Increase	Plains All American Pipeline LP	US	Investors; First Reserve Corporation LLC; Kayne Anderson Capital Advisors LP; EnCap Investments LP; Flatrock Energy Advisors LLC; The Energy & Minerals Group	US	Completed
12.	1,404	Capital Increase 7%	Pioneer Natural Resources Company Inc.	US			Completed
13.	1,400	Acquisition 100%	University House Communities Group Inc.	US	UHC Acquisition Sub LLC	US	Announced
14.	1,300	Acquisition 100%	Affymetrix Inc.	US	Thermo Fisher Scientific Inc.	US	Announced
15.	1,200	IBO 100%	Mills e-Commerce Enterprises Inc.	US	Kohlberg Kravis Roberts & Company LP	US	Announced
16.	1,100	Acquisition 100%	Talmer Bancorp Inc.	US	Chemical Financial Corporation	US	Announced
17.	1,000	Minority stake 18%	Lyft Inc.	US	Investors; Kingdom Holdings Company; Rakuten Inc.; Janus Capital Management LLC; Alibaba.com Ltd; General Motors Company; Xiaoju Kuaizhi Inc.	SA; JP; US; KY; US; KY	Completed
18.	1,000	Acquisition 100%	Analysis & Design Application Company Ltd	US	Siemens AG	DE	Announced
19.	744	Minority stake 31%	Tallgrass Pony Express Pipeline LLC	US	Tallgrass PXP Holdings LLC	US	Announced
20.	702	Capital Increase 14%	Acadia Healthcare Company Inc.	US			Completed

Top 20 private equity deals by value

	Deal value (mil USD)	Deal type	Target	Target country	General Partner/Fund Manager	Deal status
1.	1,200	IBO 100%	Mills e-Commerce Enterprises Inc.	US	Kohlberg Kravis Roberts & Company LP	Announced
2.	1,000	Minority stake 18%	Lyft Inc.	US	Kingdom Holdings Company; Rakuten Inc.; Janus Capital Management LLC; Alibaba.com Ltd; General Motors Company; Xiaoju Kuaizhi Inc.	Completed
3.	543	Minority stake	Akeca Therapeutics Inc.	US		Announced
4.	400	Minority stake	Ball Corp	US		Announced
5.	350	IBO 100%	TransMontaigne GP LLC	US	ArcLight Capital Holdings LLC	Completed
6.	300	Minority stake	Vertice Pharma UK Parent Ltd	US		Announced
7.	288	Minority stake	AqGen Island Holdings Inc.	US		Completed
8.	234	Minority stake	ORG GC Holdings LLC	US		Announced
9.	200	Minority stake 20%	Montage Hotels & Resorts LLC	US	Ares Management LP	Completed
10.	200	Minority stake	WaterBridge Resources LLC	US	Five Point Capital Partners LLC	Completed
11.	195	IBO 100%	The Sunny Delight Beverages Company	US	Brynwood Partners Management LLC	Announced
12.	187	Minority stake	StorageCraft Technology Corporation	US	TA Associates LP	Completed
13.	175	Minority stake	Flatiron Health Inc.	US	Roche Holding AG; Allen & Company Inc.; Baillie Gifford & Co Ltd; Casdin Capital LLC	Completed
14.	150	Minority stake	Flurish Inc.	US	Victory Park Capital Advisors LLC; SV Angel LLC; QED Investors LLC; Kapor Capital; Bronze Investments LLC; Eagle Cliff Partners LLC; Susa Ventures Management LLC; DCVC Management Company LLC; GV	Completed
15.	150	Minority stake	Invictus Energy LLC	US	Kayne Anderson Capital Advisors LP	Completed
16.	125	Minority stake	Racecar Holdings LLC	US		Announced
17.	125	Minority stake	Acm Financial Trust Inc	US		Completed
18.	119	Minority stake	WebFinancial Holding Corp	US		Announced
19.	103	Minority stake	Capitol SW Waterfront LLC	US		Completed
20.	100	Minority stake	Guardant Health Inc.	US	Sequoia Capital Operations LLC; OrbiMed Advisors LLC; Lightspeed Management Company LLC; Khosla Ventures LLC; Heritage Group LLC; Pejman Mar Ventures GP LLC	Completed

PE volume and value in line with overall M&A trend

Private equity and venture capital (PE and VC) investment targeting North American companies followed the same pattern as M&A, declining by both volume and value in the month under review. There were 1,297 deals worth a combined USD 15,362 million in January, compared to 1,364 deals worth USD 29,855 million announced in December. However, value fared slightly better on a 12 month comparison as USD 15,784 million was invested across 1,391 deals in January 2015.

As companies based in the US kept in line with the month's overall trend, PE and VC investment in Canadian businesses increased from 47 deals worth USD 242 million in December to 49 deals worth USD 255 million in January.

Two of the top 20 PE and VC transactions were worth over USD 1,000 million in January, the largest of which was Kohlberg Kravis Roberts & Company agreeing to acquire Mills e-Commerce Enterprises, a hunting and sports accessories retailer, trading as Mills Fleet Farm, for USD 1,200 million.

North America private equity deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
Jan-16	1,297	15,362
Dec-15	1,364	29,855
Nov-15	1,129	22,163
Oct-15	1,418	102,257
Sep-15	1,309	48,259
Aug-15	1,361	33,760
Jul-15	1,462	24,077
Jun-15	1,421	38,539
May-15	1,273	18,906
Apr-15	1,410	28,139
Mar-15	1,496	67,770
Feb-15	1,225	13,306
Jan-15	1,391	15,784

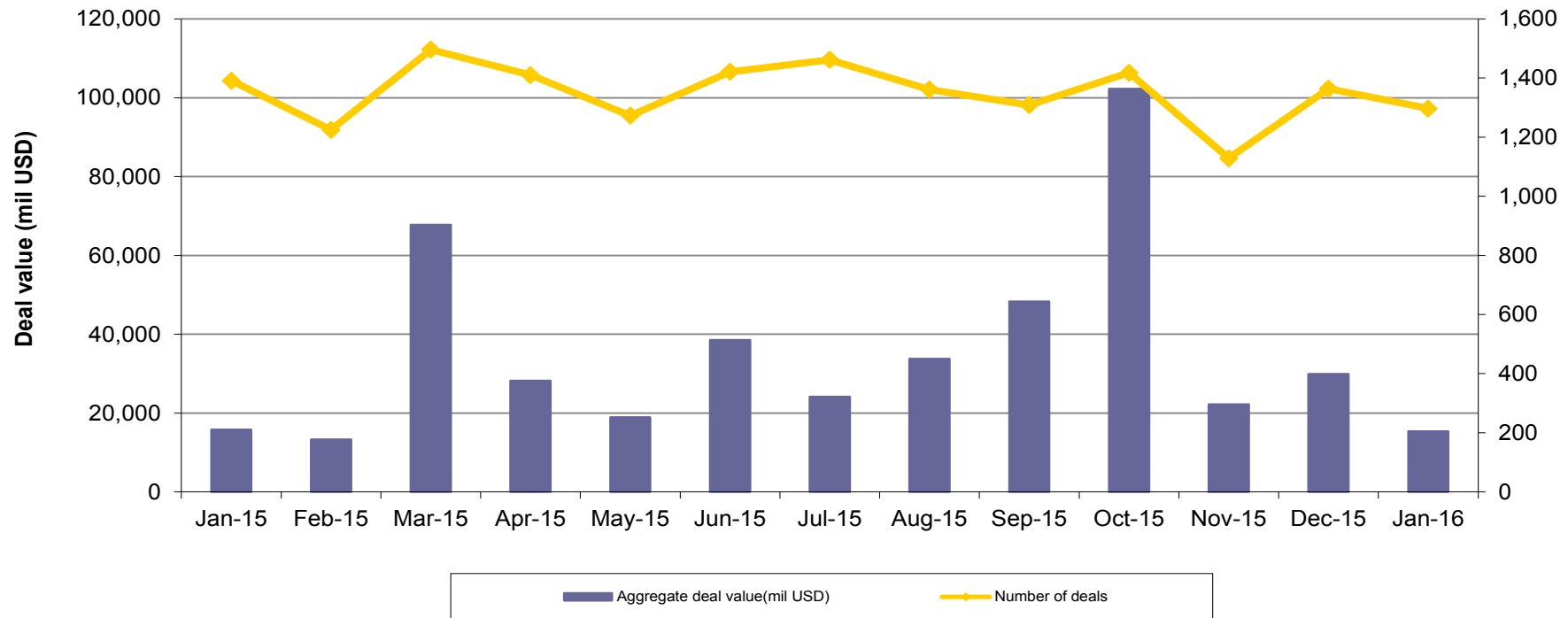
US private equity deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
Jan-16	1,247	15,106
Dec-15	1,317	29,613
Nov-15	1,070	21,569
Oct-15	1,360	101,984
Sep-15	1,259	47,810
Aug-15	1,311	33,314
Jul-15	1,407	23,521
Jun-15	1,358	35,470
May-15	1,211	18,716
Apr-15	1,355	25,678
Mar-15	1,427	67,287
Feb-15	1,174	12,823
Jan-15	1,329	14,417

Canada private equity deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
Jan-16	49	255
Dec-15	47	242
Nov-15	59	594
Oct-15	57	273
Sep-15	50	448
Aug-15	49	446
Jul-15	56	556
Jun-15	63	3,070
May-15	62	191
Apr-15	53	1,450
Mar-15	69	483
Feb-15	50	483
Jan-15	61	1,291

North America private equity deals by volume and value



M&A target sectors by volume

Target sector	Jan-15	Dec-15	Jan-16
Other services	1,050	802	792
Machinery, equipment, furniture, recycling	159	155	125
Publishing, printing	164	125	121
Metals & metal products	114	153	71
Chemicals, rubber, plastics	60	55	48
Wholesale & retail trade	69	63	43
Education, health	55	36	42
Insurance companies	35	37	32
Primary sector	55	64	27
Gas, water, electricity	30	29	27
Construction	8	15	24
Banks	30	23	20
Food, beverages, tobacco	38	25	19
Transport	14	12	10
Post and telecommunications	14	14	9
Hotels & restaurants	14	11	9
Wood, cork, paper	9	6	6
Textiles, wearing apparel, leather	10	7	6
Public administration and defence	2	3	2

M&A target sectors by value

Target sector	Jan-15 (mil USD)	Dec-15 (mil USD)	Jan-16 (mil USD)
Chemicals, rubber, plastics	3,742	79,668	32,627
Other services	28,876	22,664	25,446
Machinery, equipment, furniture, recycling	2,248	5,781	15,853
Banks	6,628	2,610	6,572
Construction	104	257	2,800
Wood, cork, paper	22,774	215	2,401
Publishing, printing	774	877	2,356
Wholesale & retail trade	6,474	1,351	1,948
Primary sector	28,300	1,939	1,918
Transport	793	1,475	1,909
Gas, water, electricity	1,097	1,794	853
Education, health	334	766	580
Insurance companies	558	304	491
Hotels & restaurants	203	2,914	301
Metals & metal products	1,882	542	279
Food, beverages, tobacco	1,883	14,018	249
Post and telecommunications	1,978	1,349	141
Public administration and defence	0	12	1
Textiles, wearing apparel, leather	289	4	1

Private equity target sectors by volume

Target sector	Jan-15	Dec-15	Jan-16
Other services	600	515	472
Publishing, printing	90	60	67
Machinery, equipment, furniture, recycling	72	67	53
Chemicals, rubber, plastics	21	17	23
Education, health	20	12	16
Gas, water, electricity	14	16	15
Wholesale & retail trade	13	17	8
Banks	12	4	7
Metals & metal products	8	11	6
Primary sector	11	10	5
Post and telecommunications	7	8	5
Construction	1	2	5
Food, beverages, tobacco	14	10	5
Textiles, wearing apparel, leather	5	2	3
Transport	3	0	3
Public administration and defence	1	3	2
Insurance companies	3	5	2
Hotels & restaurants	4	4	1
Wood, cork, paper	0	2	0

Private equity target sectors by value

Target sector	Jan-15 (mil USD)	Dec-15 (mil USD)	Jan-16 (mil USD)
Other services	8,055	6,551	7,456
Wholesale & retail trade	1,621	141	1,589
Publishing, printing	480	489	750
Machinery, equipment, furniture, recycling	697	1,778	593
Food, beverages, tobacco	48	13,913	212
Transport	601	0	210
Hotels & restaurants	20	35	200
Chemicals, rubber, plastics	413	678	198
Education, health	220	737	166
Primary sector	738	423	152
Gas, water, electricity	72	238	134
Post and telecommunications	103	146	52
Banks	91	68	37
Construction	35	2	12
Metals & metal products	57	162	3
Public administration and defence	0	12	1
Textiles, wearing apparel, leather	289	0	1
Wood, cork, paper	0	0	0
Insurance companies	70	240	0

Top 20 private equity providers

	Equity provider	Number of deals	Number with consideration	Total deal value (mil USD)	Average deal value (mil USD)
1	Kohlberg Kravis Roberts & Company LP	2	2	1,220	610
2	Rakuten Inc.	1	1	1,000	1,000
3	Alibaba.com Ltd	1	1	1,000	1,000
4	Janus Capital Management LLC	1	1	1,000	1,000
5	Xiaoju Kuaizhi Inc.	1	1	1,000	1,000
6	General Motors Company	1	1	1,000	1,000
7	Kingdom Holdings Company	1	1	1,000	1,000
8	ArcLight Capital Holdings LLC	1	1	350	350
9	Lightspeed Management Company LLC	6	6	316	53
10	GV	5	4	280	70
11	Baillie Gifford & Co Ltd	2	2	265	133
12	ARCH Venture Partners LLC	5	5	262	52
13	OrbiMed Advisors LLC	5	4	248	62
14	Battery Management Corporation	6	6	224	37
15	New Enterprise Associates Inc.	7	7	221	32
16	Institutional Venture Partners	4	4	218	55
17	Allen & Company Inc.	3	3	215	72
18	Casdin Capital LLC	2	2	215	108
19	Ares Management LP	1	1	200	200
20	Five Point Capital Partners LLC	1	1	200	200

Notes to editors

Activity is based on the activity of the target company

Deal status is announced within the time period

The sector breakdown uses targets' activities as defined to be 'Major Sectors' by Zephyr

The date range is 01/01/2016 - 31/01/2016 inclusive