



BUREAU VAN DIJK

# M&A Review

Western Europe

July 2017

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### The following report details mergers and acquisitions activity in Western Europe in July 2017 using data from the Zephyr database.

It focuses on deal activity by target company.

Click [here](#) to access the raw data in an Excel spreadsheet.

### Lack of EUR 10bn+ deals suppressed overall value in July

Growth was stripped away from merger and acquisitions (M&A) targeting companies based in Western Europe in July as value fell to the second-lowest recorded for the last 12 months and volume slipped to a new 12-month low after 1,219 deals worth a combined EUR 62,121 million were announced, compared to 2,143 deals totalling EUR 131,042 million in June.

Volume slipped for the second consecutive month and halved year-on-year from 2,461 deals in July 2016. Conversely, the slump in value brought an end to two successive months of growth which had resulted in the third-highest recorded for the last 12 months and as such threw the 53 per cent month-on-month decline into stark relief.

In a year-on-year comparison value fell back at a faster rate of 71 per cent from EUR 212,657 million as a lack of dealmaking worth EUR 10,000 million or more in July suppressed overall value, though it was propped up by 14 deals each valued at more than EUR 1,000 million.

### Western Europe deals by volume and value

Announced date	No of deals	Total deal value (mil EUR)
Jul-17	1,219	62,121
Jun-17	2,143	131,042
May-17	2,156	115,173
Apr-17	1,895	70,791
Mar-17	2,515	119,308
Feb-17	2,103	70,471
Jan-17	2,164	97,680
Dec-16	2,260	140,119
Nov-16	2,646	67,608
Oct-16	2,586	96,823
Sep-16	2,595	83,959
Aug-16	2,140	46,950
Jul-16	2,461	212,657



BUREAU VAN DIJK

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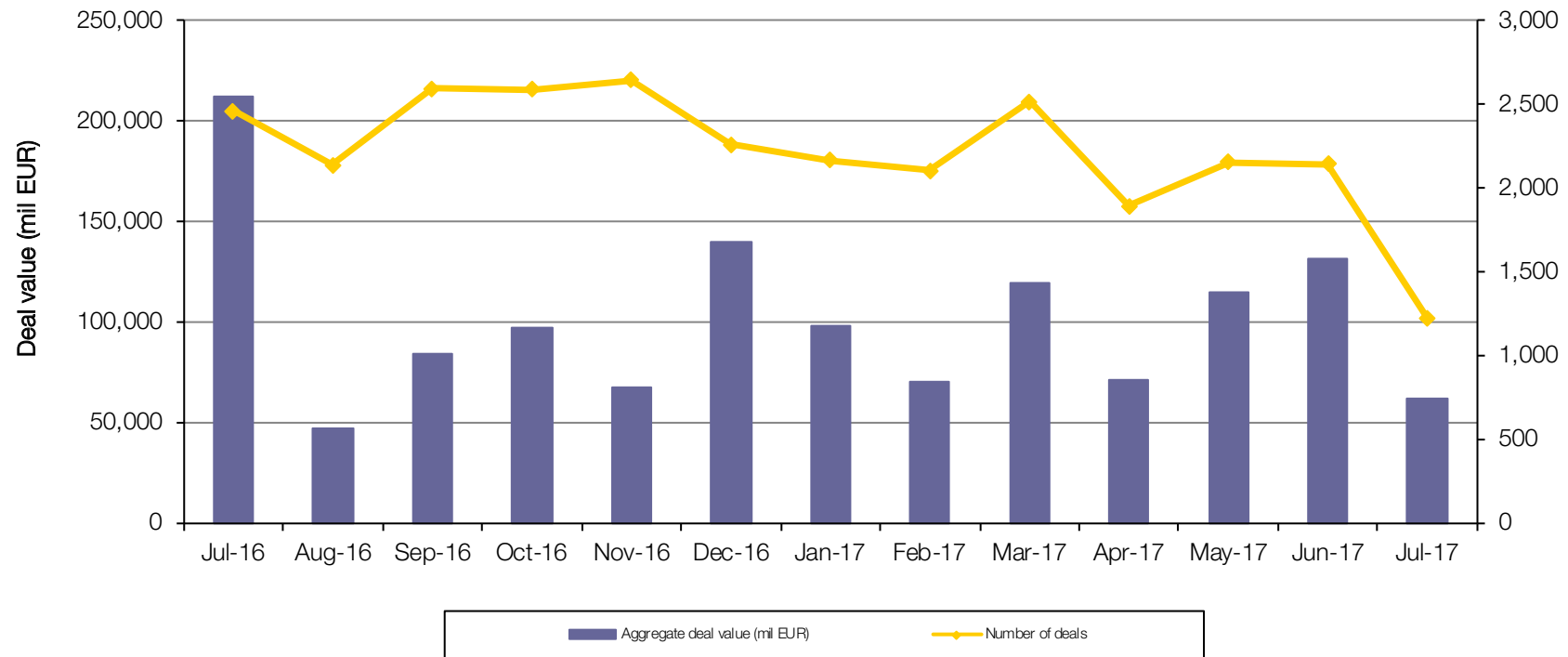
m&a research catalyst



Combining deal and company data



### Western Europe deals by volume and value





## Expanded EU of 28 countries deals by volume and value

Announced date	No of deals	Total deal value (mil EUR)
Jul-17	1,321	60,963
Jun-17	2,539	119,050
May-17	2,385	108,048
Apr-17	2,055	57,066
Mar-17	2,702	112,672
Feb-17	2,286	66,587
Jan-17	2,447	64,201
Dec-16	2,431	137,391
Nov-16	2,855	65,848
Oct-16	2,818	99,737
Sep-16	2,743	81,508
Aug-16	2,367	42,348
Jul-16	2,801	205,093



### Spanish bank's rights issue trumps Italian nationalisation

A rights issue worth EUR 7,072 million by the Spanish lender Banco Santander was the largest deal of July and was also one of two top 20 deals which featured a company based in the country – CVC Partners and PAI Partners announced the institutional buyout of the remaining stake not already held in clothing company Cortefiel for EUR 1,500 million.

The nationalisation of a 70 per cent stake in Banca Monte dei Paschi di Siena of Italy for EUR 5,400 million was the second-largest deal announced during the four weeks under review and, together with Banco Santander, made companies operating in the banking sector the main targets of high-value dealmaking in July.

Other notable deals of the month included the institutional buyout of Stada Arzneimittel, the acquisition of Reckitt Benckiser's small food business and HS1, among others, and prominent international acquirors ranged from McCormick & Company and National Pension Service of South Korea to Mitsubishi Heavy Industries of Japan.

### UK companies outperformed Spanish targets

Companies based in the UK were the main targets of M&A in July with 317 deals worth a combined EUR 15,777 million, despite activity falling from 509 deals valued at EUR 32,806 million in June and 645 deals aggregating at EUR 157,556 million in July 2016. UK value was supported by six top 20 deals which together accounted for two-thirds of the EUR 15,777 million.

Spanish companies were the next main targets after announcing 182 deals worth a total EUR 10,549 million over the four weeks, representing an increase both month-on-month (June: EUR 5,587 million) and year-on-year (July 2016: EUR 4,428 million). Hardly surprising considering value was boosted by the EUR 7,072 million-rights issue by Banco Santander.

### Banking sector supported by Spanish and Italian dealmaking

Companies operating in the banking sector announced an aggregate EUR 13,278 million-worth of deals in July, representing an 89 per cent increase from EUR 7,032 million in June (July 2016: EUR 3,696 million) and accounting for a little more than a fifth of the region's total value of EUR 62,121 million.

Companies operating in the chemicals, rubber and plastics sector signed off on deals aggregating at EUR 8,345 million over the four weeks and value was supported by the institutional buyout of Stada for EUR 5,336 million.

Conversely, the volume of M&A targeting companies in these two sectors slumped both month-on-month and year-on-year, with 17 deals recorded for banks (June: 50; July 2016: 101) and 50 for chemicals, rubber and plastics (June: 129; July 2016: 145).

Companies operating in the machinery, equipment, furniture and recycling sector were among the most prolific dealmakers in July with 135 deals – though aggregate value only amounted to EUR 3,198 million – and were followed by wholesale and retail trade with 126.



## Top 20 deals by value

	Deal value (mil EUR)	Deal type	Target	Target country	Acquiror	Acquiror country	Deal status
1.	7,072	Capital Increase 9%	Banco Santander SA	ES	Investors		Announced
2.	5,400	Acquisition 70%	Banca Monte dei Paschi di Siena SpA	IT	Government of Italy	IT	Pending
3.	5,336	IBO 100%	STADA Arzneimittel AG	DE	Nidda Healthcare Holding AG	DE	Announced
4.	3,660	Acquisition 100%	The French's Food Company LLC; Reckitt Benckiser Group plc's small food business	US; GB	McCormick & Company Inc.	US	Announced
5.	3,407	IBO 100%	HS1 Ltd	GB	Investors; National Pension Service; InfraRed Capital Partners Ltd; Equitix Investment Management Ltd	KR; GB; GB	Announced
6.	3,000	Capital Increase	New Areva Holding SA	FR	Government of France; Mitsubishi Heavy Industries Ltd; Japan Nuclear Fuel Ltd	FR; JP; JP	Announced
7.	2,000	Capital increase 54% to 92%	Areva SA	FR	Government of France	FR	Completed
8.	1,500	Acquisition 100%	Bambora Top Holding AB	SE	Ingenico Group SA	FR	Announced
9.	1,500	IBO 33%	Cortefiel SA	ES	CVC European Equity Partners III LP; PAI Europe VI	KY	Announced
10.	1,415	Acquisition 50% to 100%	Sapa AS	NO	Norsk Hydro ASA	NO	Announced
11.	1,176	IBO 100%	Chambertin (Holdings) Ltd	GB	Partners Group AG	CH	Announced
12.	1,133	IBO 100%	Constantia Labels GmbH	DE	Multi-Color Corporation	US	Announced
13.	1,072	Acquisition 100%	Shell E&P Ireland Ltd	IE	CPP Investment Board European Holdings Sarl	LU	Announced
14.	1,001	Capital Increase 13%	Gecina SA	FR	Investors		Announced
15.	920	Acquisition 100%	CIT Rail Holdings (Europe) SASU	FR	VTG AG	DE	Announced
16.	900	IBO 100%	ADB Safegate Belgium SA/NV	BE	Carlyle Europe Partners IV LP	US	Announced
17.	877	Acquisition 53% to 75%	Penguin Random House Ltd	GB	Bertelsmann SE & Co. KGaA	DE	Announced
18.	669	IBO 100%	Clarion Events Holding Ltd	GB	The Blackstone Group LP	US	Completed
19.	626	Acquisition increased to 100%	Annington Ltd	GB	Terra Firma Capital Partners Ltd	GB	Announced
20.	622	Acquisition 100%	Merin Group Holding NV	NL	Dream Global Real Estate Investment Trust	CA	Announced



## Top 20 private equity deals by value

	Deal value (mil EUR)	Deal type	Target	Target country	Fund Manager/General Partner	Deal status
1.	5,336	IBO 100%	STADA Arzneimittel AG	DE	Cinven Ltd; Bain Capital Private Equity LP	Announced
2.	3,407	IBO 100%	HS1 Ltd	GB	InfraRed Capital Partners Ltd; Equitix Investment Management Ltd	Announced
3.	1,500	IBO 33%	Cortefiel SA	ES	CVC Capital Partners Ltd; PAI Partners SAS	Announced
4.	1,176	IBO 100%	Chambertin (Holdings) Ltd	GB	Partners Group AG	Announced
5.	900	IBO 100%	ADB Safegate Belgium SA/NV	BE	Carlyle Group LP	Announced
6.	669	IBO 100%	Clarion Events Holding Ltd	GB	The Blackstone Group LP	Completed
7.	626	Acquisition increased to 100%	Annington Ltd	GB	Terra Firma Capital Partners Ltd	Announced
8.	605	IBO 100%	Esmalglass SA	ES	Lone Star Global Acquisitions Ltd	Announced
9.	459	IBO 90%	Pronovias SL	ES	BC Partners LLP	Announced
10.	385	IBO 100%	PlusServer GmbH	DE	BC Partners LLP	Pending
11.	365	IBO 100%	Jack Wolfskin Ausrüstung für Draussen GmbH & Co. KGaA	DE	HIG Capital LLC; Bayside Capital Inc.	Completed
12.	270	IBO 70%	Iberchem SA	ES	Eurazeo SA	Announced
13.	215	Minority stake 10%	Klarna Bank AB	SE	Permira Advisers LLP	Pending
14.	105	IBO 70%	Keesing Media Group BV	NL	Ergon Capital Partners SA/NV	Announced
15.	66	Minority stake	Darktrace Ltd	GB	KKR & Co LP; Summit Partners LP; Insight Venture Management LLC; Ten Eleven Ventures LLC	Completed
16.	52	IBO majority stake	Acrolinx GmbH	DE	Genui GmbH	Completed
17.	50	Minority stake	Instituts Odontologics Associats SL	ES	Ares Management LP	Completed
18.	43	Minority stake	Receipt Bank Ltd	GB	Insight Venture Management LLC	Completed
19.	42	Minority stake	MOVE Guides Ltd	GB	New Enterprise Associates Inc.; Notion Capital Partners LLP	Completed
20.	38	IBO 92%	Acces Industrie SA	FR	Parquest Capital SAS	Pending



### Cinven and Bain's Stada deal boosted July's overall PE and VC value

There were 186 private equity and venture capital (PE and VC) deals targeting companies in Western Europe worth a combined EUR 16,841 million in July, compared to 285 deals totalling EUR 12,969 million in June.

Volume reversed any gains made over the 12 months by falling to a new low for the period under review and ending two consecutive months of growth (May: 269; June: 285), and it was down 46 per cent year-on-year from 343 in July 2016.

Conversely, value more than doubled year-on-year (July 2016: EUR 7,604 million) to reach the second-highest recorded for the 12 months under after December, when EUR 32,561 million-worth of deals were announced.

Cinven and Bain backed the largest PE and VC deal of the month, namely the institutional buyout of Stada for EUR 5,336 million. It was one of two deals worth more than EUR 3,000 million in July, the second of which featured InfraRed Capital and Equitix Investment taking part in the secondary buyout of HS1 of the UK for EUR 3,407 million.

UK companies accounted for seven of the top 20 PE and VC deals by value in July, though those based in Spain and Germany were also targets of high-value investment over the four weeks, and backers of the top 20 ranged from BC Partners, Blackstone and Carlyle to Partners Group, Terra Firma and CVC Capital.

### Private equity deals by volume and value

Announced date	No of deals	Total deal value (mil EUR)
Jul-17	186	16,841
Jun-17	285	12,969
May-17	269	11,663
Apr-17	251	15,847
Mar-17	317	7,935
Feb-17	274	6,671
Jan-17	299	12,653
Dec-16	305	32,561
Nov-16	284	11,146
Oct-16	312	12,096
Sep-16	356	11,986
Aug-16	246	4,230
Jul-16	343	7,604





### Private equity deals as a percentage of total volume

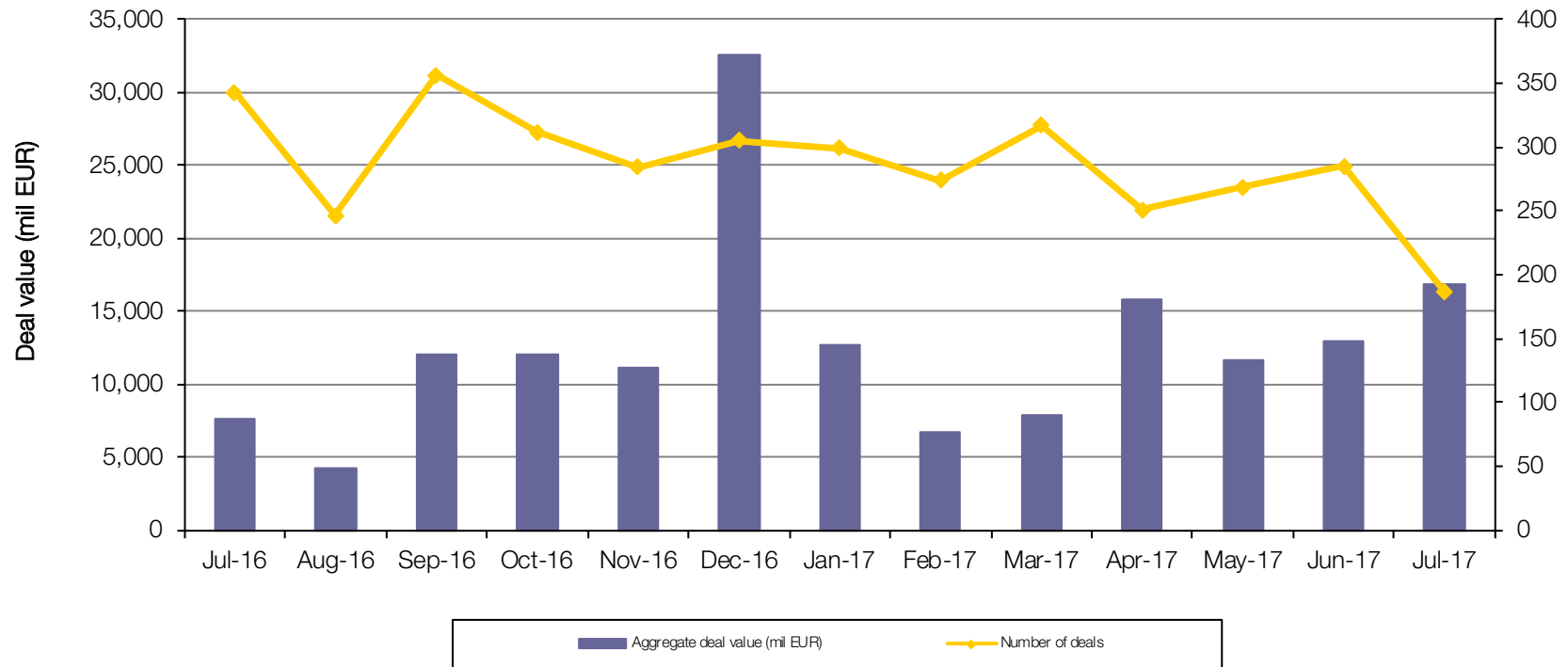
Announced date	Private equity volume	Total volume	Percentage
Jul-17	186	1,219	15
Jun-17	285	2,143	13
Jul-16	343	2,461	14

### Private equity deals as a percentage of total value

Announced date	Private equity value (mil EUR)	Total value (mil EUR)	Percentage
Jul-17	16,841	62,121	27
Jun-17	12,969	131,042	10
Jul-16	7,604	212,657	4

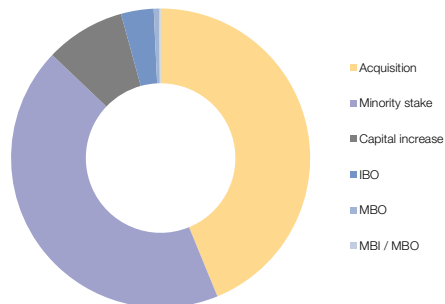


### Private equity deals by volume and value

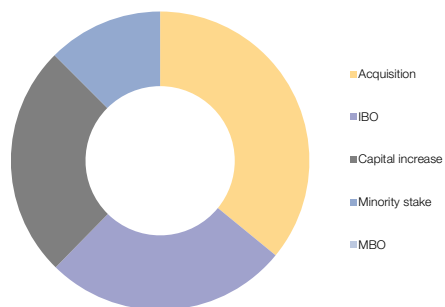




### Deal types by volume in July



### Deal types by value in July



### Deal types by volume

Deal type	Jul-16	Jun-17	Jul-17
Acquisition	949	846	533
Minority stake	1,222	986	527
Capital increase	198	220	105
IBO	63	76	43
MBO	25	14	7
MBI / MBO	1	0	2

### Deal types by value

Deal type	Jul-16 (mil EUR)	Jun-17 (mil EUR)	Jul-17 (mil EUR)
Acquisition	169,630	76,566	22,315
IBO	5,027	11,142	16,413
Capital increase	6,345	10,165	15,626
Minority stake	31,406	33,418	7,761
MBO	303	64	6



## Target sector by volume

Target sector	Jul-16	Jun-17	Jul-17
Other services	875	816	491
Machinery, equipment, furniture, recycling	292	234	135
Wholesale & retail trade	206	167	126
Publishing, printing	155	143	79
Chemicals, rubber, plastics	145	129	50
Construction	82	74	44
Metals & metal products	94	97	41
Food, beverages, tobacco	67	50	32
Transport	87	64	31
Primary sector	51	49	31
Hotels & restaurants	49	30	24
Insurance companies	46	41	21
Textiles, wearing apparel, leather	36	37	18
Education, health	40	46	17
Banks	101	50	17
Gas, water, electricity	45	42	16
Wood, cork, paper	16	19	15
Post and telecommunications	50	34	12
Public administration and defence	2	0	0

## Target sector by value

Target sector	Jul-16 (mil EUR)	Jun-17 (mil EUR)	Jul-17 (mil EUR)
Banks	3,696	7,032	13,278
Chemicals, rubber, plastics	6,579	41,327	8,345
Other services	20,624	23,528	8,279
Publishing, printing	2,907	1,346	4,523
Food, beverages, tobacco	118,878	668	4,296
Construction	617	2,700	4,027
Transport	4,183	14,088	3,786
Gas, water, electricity	3,500	9,305	3,311
Machinery, equipment, furniture, recycling	38,853	12,591	3,198
Metals & metal products	1,436	2,658	1,977
Wholesale & retail trade	4,989	6,341	1,749
Textiles, wearing apparel, leather	689	3,191	1,603
Primary sector	1,636	1,059	1,340
Insurance companies	848	2,810	1,167
Post and telecommunications	1,906	726	462
Hotels & restaurants	611	282	366
Wood, cork, paper	63	543	265
Education, health	588	1,182	164
Public administration and defence	0	0	0



## Target country by volume

Target country	Jul-16	Jun-17	Jul-17
UK	645	509	317
Spain	308	258	182
Germany	318	345	156
France	250	195	132
Netherlands	212	138	113
Switzerland	118	112	76
Sweden	133	195	58
Turkey	11	40	41
Norway	35	56	28
Finland	37	73	26
Italy	238	81	24
Denmark	26	38	18
Belgium	41	33	13
Austria	28	16	10
Ireland	21	24	8
Portugal	19	22	8
Luxembourg	13	9	4
Cyprus	8	2	3
Iceland	2	3	2

## Target country by value

Target country	Jul-16 (mil EUR)	Jun-17 (mil EUR)	Jul-17 (mil EUR)
UK	157,556	32,806	15,777
Spain	4,428	5,587	10,549
Germany	6,690	45,754	9,440
France	7,714	7,540	9,070
Italy	6,936	4,997	6,556
Netherlands	12,684	7,346	3,258
Sweden	1,337	2,463	2,071
Norway	1,522	2,724	1,534
Ireland	88	262	1,097
Belgium	962	353	920
Switzerland	7,843	1,181	689
Portugal	412	456	676
Austria	726	7	196
Turkey	227	9,428	117
Denmark	27	920	115
Finland	49	5,969	30
Luxembourg	1,164	1,838	16
Gibraltar	0	0	6
Cyprus	418	620	3
Iceland	1	37	1

## Notes to editors

Activity is based on the activity of the target company

Deal status is announced within the time period

The sector breakdown uses targets' activities as defined to be 'Major Sectors' by Zephyr

The Western Europe region covers target companies in Andorra, Austria, Belgium, Cyprus, Denmark, Finland, France, Germany, Gibraltar, Greece, Iceland, Ireland, Italy, Liechtenstein, Luxembourg, Malta, Monaco, Netherlands, Norway, Portugal, San Marino, Spain, Sweden, Switzerland, Turkey and the United Kingdom

Data refers to target companies based in Western Europe except where specified as expanded EU of 27 countries on page 3

The date range is 01/07/2017 - 25/07/2017 inclusive