



zephyr

Zephyr Quarterly M&A Report South Africa, Q2 2015

South Africa, Q2 2015

The following report details mergers and acquisitions activity in South Africa in Q2 2015 using data from the Zephyr database.

It focuses on deal activity by target company.

Click here to access the raw data in an Excel spreadsheet.

South African M&A value slips Q-on-Q, up on a year ago

The value of mergers and acquisitions (M&A) targeting South African companies declined for the second successive quarter in Q2 2015, but was higher than the corresponding three months of 2014.

A total of 152 transactions worth an aggregate USD 3.951 million were recorded between April and June, compared to 266 deals worth a collective USD 6,436 million in Q1 2015 and 259 worth USD 9,575 million in the final three months of 2014.

Year-over-year, value was up 12 per cent on the USD 3,531 million-worth of M&A announced in Q2 2014, while volume was around a fifth lower compared to the 193 deals signed off in the yearago quarter.

Two transactions exceeded USD 500 million in value between April and June, one of which involved a UK-based acquiror. Clinics and hospitals operator Mediclinic announced a rights issue to raise USD 823 million to fund the acquisition of UK healthcare group Spire. This was followed by UK-based renewable energy investment company Abengoa Yield agreeing to purchase further assets, including a solar power plant in South Africa, from Spain's Abengoa for USD 689 million.

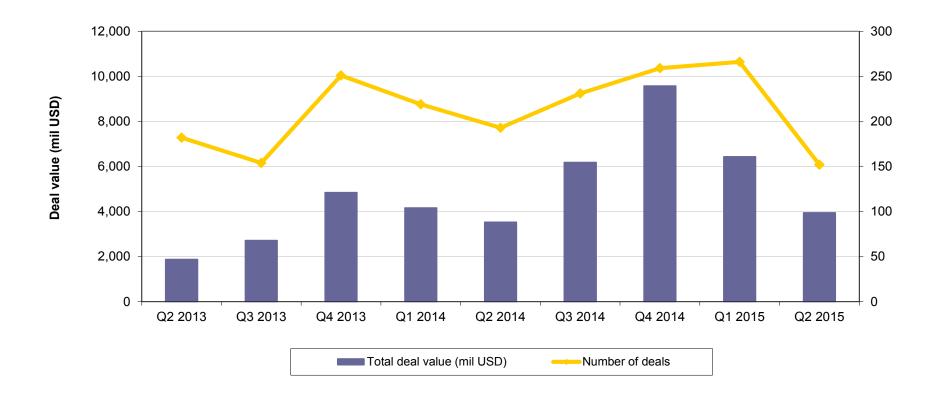
Deals by volume and value

| Announced date | No of deals | Total deal value (mil USD) |
|----------------|-------------|----------------------------------|
| Q2 2015 | 152 | 3,951 |
| Q1 2015 | 266 | 6,436 |
| Q4 2014 | 259 | 9,575 |
| Q3 2014 | 231 | 6,182 |
| Q2 2014 | 193 | 3,531 |
| Q1 2014 | 219 | 4,166 |
| Q4 2013 | 251 | 4,848 |
| Q3 2013 | 154 | 2,720 |
| Q2 2013 | 182 | 1,880 |





Deals by volume and value



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Top 20 deals by value with South Africa targets

| | Deal value (mil USD) | Deal type | Target | Acquiror | Acquiror country | Announced date |
|-----|-------------------------|--|--|--------------------------------------|------------------|----------------|
| 1. | 823 | Capital Increase 11% | Mediclinic International Ltd | Remgro Ltd; Shareholders | ZA | 22/06/2015 |
| 2. | 689 | Acquisition | Helioenergy Electricidad Uno SA; Helioenergy Electricidad Dos SA; Helios 1; Helios 2; Solnovas 1; Solnovas 3; Solnovas 4; Kaxu Solar One (PTY) Ltd | Abengoa Yield plc | GB | 11/05/2015 |
| 3. | 292 | Capital Increase 8% | Redefine Properties Ltd | Redefine Empowerment Trust | ZA | 06/05/2015 |
| 4. | 286 | Acquisition increased from 66% to 100% | Fountainhead Property Trust | Redefine Properties Ltd | ZA | 25/06/2015 |
| 5. | 232 | Minority stake | Capitec Bank Holdings Ltd | | | 12/05/2015 |
| 6. | 229 | Capital Increase 9% | Resilient Property Income Fund Ltd | Shareholders | | 22/05/2015 |
| 7. | 194 | Acquisition 100% | Intaprop (Pty) Ltd | Equites Property Fund Ltd | ZA | 29/05/2015 |
| 8. | 189 | IBO 51% | Servest Group (Pty) Ltd | Kagiso Tiso Holdings (Pty) Ltd | ZA | 25/06/2015 |
| 9. | 134 | Acquisition 100% | Pharmacare Ltd's pharmaceutical business unit | Litha Pharma (Pty) Ltd | ZA | 11/05/2015 |
| 10. | 70 | Minority stake 1% | Capitec Bank Holdings Ltd | | | 28/04/2015 |
| 11. | 61 | Capital Increase 8% | Curro Holdings (Pty) Ltd | | | 11/05/2015 |
| 12. | 52 | Acquisition 100% | Reinhardt Transport Group (Pty) Ltd | Labat Africa Ltd | ZA | 12/06/2015 |
| 13. | 49 | Minority stake 2% | Santam Ltd | Institutional Investors | | 13/05/2015 |
| 14. | 48 | Minority stake 29% | ACT Healthcare Assets (Pty) Ltd | Sanlam Ltd | ZA | 04/06/2015 |
| 15. | 47 | Minority stake 29% | Merafe Resources Ltd | Glencore (Netherlands) BV | NL | 29/04/2015 |
| 16. | 46 | Minority stake 8% | Investec Property Fund Ltd | Investors | | 17/06/2015 |
| 17. | 41 | Capital Increase 24% | Tower Property Fund Ltd | | | 01/06/2015 |
| 18. | 37 | Acquisition increased from 50% to 100% | Dwarsrivier Chrome Mine | K2011105280 (Pty) Ltd | ZA | 25/06/2015 |
| 19. | 36 | Acquisition increased from 50% to 100% | United National Breweries (SA) (Pty) Ltd's traditional sorghum beer business | Diageo plc | GB | 02/04/2015 |
| 20. | 31 | Minority stake 0% | Sanlam Ltd | Sanlam Limited Share Incentive Trust | ZA | 03/06/2015 |



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PE value rises, despite weak volume

The value of private equity and venture capital (PE and VC) investment targeting South African companies rose 9 per cent in Q2 2015 compared to Q1 2015, while volume decreased by 60 per cent guarter-on-guarter from 10 to 4 transactions.

In a 12-month comparison, volume was unchanged while investment value was higher than in the corresponding three months of last year (Q2 2014: USD 113 million).

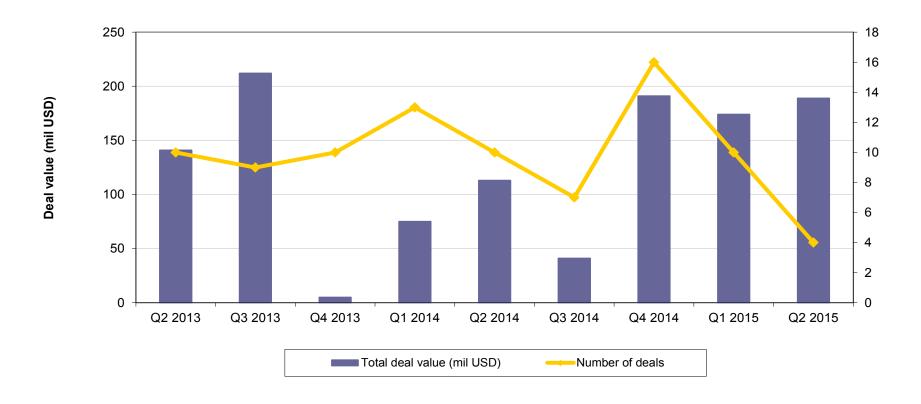
Private equity deals by volume and value

| Announced date | No of deals | Total deal value (mil USD) |
|----------------|-------------|-------------------------------|
| Q2 2015 | 4 | 189 |
| Q1 2015 | 10 | 174 |
| Q4 2014 | 16 | 191 |
| Q3 2014 | 7 | 41 |
| Q2 2014 | 10 | 113 |
| Q1 2014 | 13 | 75 |
| Q4 2013 | 10 | 5 |
| Q3 2013 | 9 | 212 |
| Q2 2013 | 10 | 141 |





Private Equity Deals by volume and value



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Target sectors by volume

| Target sector | Q2 2014 | Q1 2015 | Q2 2015 |
|--|---------|---------|---------|
| Other services | 67 | 56 | 37 |
| Banks | 25 | 47 | 23 |
| Wholesale & retail trade | 26 | 44 | 22 |
| Machinery, equipment, furniture, recycling | 14 | 11 | 9 |
| Metals & metal products | 10 | 17 | 8 |
| Construction | 8 | 12 | 8 |
| Food, beverages, tobacco | 5 | 17 | 8 |
| Chemicals, rubber, plastics | 4 | 16 | 8 |
| Hotels & restaurants | 4 | 11 | 6 |
| Transport | 8 | 8 | 4 |
| Insurance companies | 2 | 3 | 4 |
| Primary sector | 11 | 14 | 4 |
| Publishing, printing | 1 | 3 | 3 |
| Wood, cork, paper | 3 | 3 | 3 |
| Education, health | 6 | 5 | 2 |
| Gas, water, electricity | 0 | 0 | 1 |
| Post and telecommunications | 0 | 1 | 0 |
| Public administration and defence | 0 | 0 | 0 |
| Textiles, wearing apparel, leather | 0 | 1 | 0 |

Target sectors by value

| Target sector | Q2 2014 (mil USD) | Q1 2015 (mil USD) | Q2 2015 (mil USD) |
|--|----------------------|----------------------|----------------------|
| Education, health | 321 | 7 | 884 |
| Other services | 1,892 | 511 | 781 |
| Banks | 1,085 | 1,290 | 743 |
| Gas, water, electricity | 0 | 0 | 689 |
| Construction | 7 | 67 | 220 |
| Chemicals, rubber, plastics | 0 | 1,428 | 139 |
| Metals & metal products | 22 | 926 | 103 |
| Insurance companies | 120 | 419 | 81 |
| Wholesale & retail trade | 36 | 182 | 77 |
| Transport | 313 | 28 | 69 |
| Food, beverages, tobacco | 13 | 37 | 48 |
| Machinery, equipment, furniture, recycling | 88 | 546 | 28 |
| Primary sector | 38 | 107 | 20 |
| Hotels & restaurants | 19 | 884 | 19 |
| Wood, cork, paper | 0 | 3 | 2 |
| Public administration and defence | 0 | 0 | 0 |
| Textiles, wearing apparel, leather | 0 | 0 | 0 |
| Post and telecommunications | 0 | 10 | 0 |
| Publishing, printing | 2 | 0 | 0 |

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Target countries by volume

| | Target country | Q2 2014 | Q3 2014 | Q4 2014 | Q1 2015 | Q2 2015 |
|----|----------------|---------|---------|---------|---------|---------|
| 1 | US | 3,772 | 4,191 | 3,493 | 3,309 | 3,156 |
| 2 | China | 1,355 | 1,886 | 2,176 | 2,098 | 2,763 |
| 3 | UK | 1,545 | 1,588 | 1,784 | 1,835 | 1,910 |
| 4 | Canada | 989 | 1,044 | 1,080 | 961 | 996 |
| 5 | Australia | 1,078 | 1,207 | 1,110 | 856 | 884 |
| 6 | India | 727 | 863 | 774 | 616 | 828 |
| 7 | South Korea | 786 | 843 | 898 | 615 | 721 |
| 8 | France | 560 | 517 | 601 | 709 | 692 |
| 9 | Spain | 739 | 647 | 837 | 590 | 688 |
| 10 | Japan | 919 | 973 | 887 | 886 | 616 |
| 11 | Germany | 465 | 519 | 514 | 645 | 611 |
| 12 | Taiwan | 590 | 613 | 625 | 655 | 542 |
| 13 | Netherlands | 350 | 321 | 328 | 391 | 530 |
| 14 | Russia | 722 | 733 | 749 | 422 | 488 |
| 15 | Poland | 422 | 333 | 552 | 426 | 464 |
| 16 | Italy | 376 | 346 | 322 | 311 | 405 |
| 17 | Bulgaria | 928 | 975 | 658 | 459 | 395 |
| 18 | Malaysia | 344 | 374 | 339 | 315 | 339 |
| 19 | Sweden | 384 | 291 | 297 | 243 | 295 |
| 20 | Vietnam | 305 | 276 | 301 | 243 | 275 |
| 27 | South Africa | 193 | 231 | 259 | 265 | 152 |
| | | | | | | |

Target countries by value

| | Target country | Q2 2014 (mil USD) | Q3 2014 (mil USD) | Q4 2014 (mil USD) | Q1 2015 (mil USD) | Q2 2015 (mil USD) |
|----|----------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| 1 | US | 470,055 | 491,185 | 450,912 | 417,238 | 453,066 |
| 2 | China | 155,816 | 137,073 | 179,495 | 136,503 | 286,722 |
| 3 | UK | 66,321 | 59,119 | 76,736 | 129,540 | 147,901 |
| 4 | Netherlands | 30,390 | 13,763 | 29,935 | 31,312 | 76,247 |
| 5 | Canada | 45,956 | 59,316 | 36,898 | 49,533 | 57,733 |
| 6 | Switzerland | 18,203 | 26,939 | 12,470 | 19,614 | 54,135 |
| 7 | Australia | 46,783 | 32,534 | 32,900 | 27,770 | 44,564 |
| 8 | Ireland | 44,983 | 1,073 | 7,202 | 12,897 | 44,464 |
| 9 | Cayman Islands | 15,429 | 13,059 | 16,058 | 17,584 | 34,607 |
| 10 | South Korea | 27,210 | 22,689 | 32,797 | 15,736 | 34,493 |
| 11 | Italy | 23,353 | 21,489 | 15,056 | 24,087 | 30,239 |
| 12 | Japan | 33,464 | 47,195 | 34,191 | 23,144 | 30,124 |
| 13 | Germany | 52,154 | 29,037 | 14,714 | 29,684 | 29,495 |
| 14 | Russia | 26,067 | 36,403 | 49,309 | 4,426 | 26,392 |
| 15 | Spain | 20,466 | 26,775 | 20,750 | 26,689 | 26,142 |
| 16 | Hong Kong | 18,478 | 6,576 | 6,206 | 78,483 | 24,950 |
| 17 | France | 55,035 | 18,753 | 30,016 | 52,174 | 22,832 |
| 18 | Taiwan | 14,225 | 14,342 | 14,840 | 18,520 | 22,561 |
| 19 | India | 25,221 | 17,373 | 17,725 | 28,466 | 22,521 |
| 20 | Bermuda | 7,365 | 7,334 | 15,371 | 18,126 | 18,961 |
| 29 | South Africa | 3,531 | 6,182 | 9,575 | 6,326 | 3,951 |

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Notes to editors

Activity is based on the activity of the target company.

Deal status is announced within the time period

The sector breakdown uses targets' activities as defined to be 'Major Sectors' by Zephyr

The Q2 2015 date range is from 01/04/2015 to 30/06/2015 inclusive