



BUREAU VAN DIJK

Monthly M&A Activity Report

MENA, October 2016

zephyr

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catalyst

The following report details mergers and acquisitions activity in the Middle East and North Africa in October 2016 using data from the Zephyr database.

It focuses on deal activity by target company.

Click [here](#) to access the raw data in an Excel spreadsheet.

M&A value declines for third consecutive month in October

Both the volume and value of mergers and acquisitions (M&A) targeting companies based in the Middle East and North Africa (MENA) declined in October as USD 1,246 million was invested across 39 deals over the course of the month. In terms of volume this represents a 28 per cent decline on the 54 deals signed off in September, while value fell back 21 per cent from USD 1,569 million over the same timeframe. The result represents the second consecutive monthly decline in volume and third consecutive drop in value.

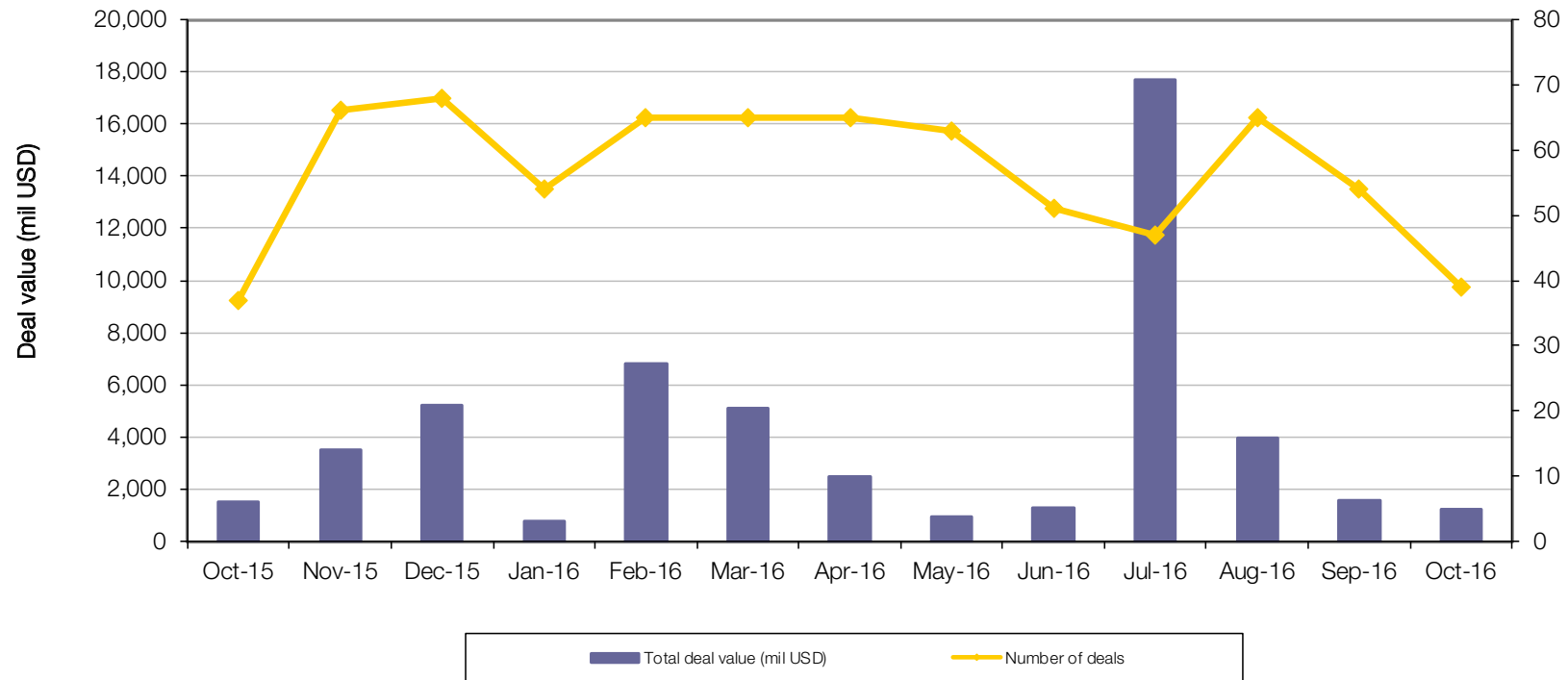
The result was slightly better year-on-year; although value was down 18 per cent from USD 1,519 million in October 2015, volume actually increased from 37 over the same timeframe.

Once again the lack of an out-and-out megadeal suppressed values in October as no transaction got close to the USD 1,000 million barrier. The month's largest deal was worth USD 500 million.

Deals by volume and value

Announced date	No of deals	Total deal value (mil USD)
Oct-16	39	1,246
Sep-16	54	1,569
Aug-16	65	3,939
Jul-16	47	17,704
Jun-16	51	1,280
May-16	63	964
Apr-16	65	2,485
Mar-16	65	5,117
Feb-16	65	6,808
Jan-16	54	767
Dec-15	68	5,200
Nov-15	66	3,533
Oct-15	37	1,519

Deals by volume and value





Egyptian company targeted in October's top deal

The most valuable deal announced in October featured an Egyptian target as Attijariwafa Bank agreed to buy Bayclays Bank Egypt for USD 500 million. This deal alone accounted for 40 per cent of total investment in the region over the course of the month and almost all of the USD 507 million invested in Egypt, which led the country rankings by value.

It was followed by a capital increase by another banking company as UAE-headquartered Emirates Islamic Bank unveiled a USD 408 million offering.

The UAE featured heavily in the month's top deals as four of the 10 largest transactions signed off over the four weeks had targets based in the country. Jordan was also a common target; although the largest deal targeting the country ranked 16th overall, it featured in eight of the month's top 25 deals.

Egypt tops value rankings in October

Egypt was the most valuable of all MENA countries in October, attracting investment of USD 507 million, marking a significant increase on the USD 63 million invested there in September. However, it is worth noting that the vast majority of this amount is attributable to a single deal – the USD 500 million purchase of Barclays Bank Egypt by Attijariwafa Bank.

The UAE placed second by value with USD 471 million, up from USD 25 million in September. Here too a significant portion is due to one deal as Emirates Islamic Bank's USD 408 million capital increase boosted the figure considerably. Other countries to attract investment include Oman and Algeria, which were targeted in deals worth USD 131 million and USD 60 million, respectively.

In terms of volume Iran and Jordan placed joint top with eight deals each, followed by Egypt, the UAE and Morocco with six, five and three, respectively.

Deals with MENA targets announced in October

	Deal value (mil USD)	Deal type	Target	Target country	Acquiror	Acquiror country	Deal status
1.	500	Acquisition 100%	Barclays Bank Egypt SAE	EG	Attijariwafa Bank	MA	Pending
2.	408	Capital Increase 28%	Emirates Islamic Bank PJSC	AE			Announced
3.	130	Acquisition 30% to 52%	Oiltanking Odfjell Terminals & Co LLC	OM	Oiltanking GmbH	DE	Announced
4.	60	Acquisition 100%	ASEC Algeria Cement Company	DZ	Undisclosed Acquiror		Announced
5.	50	Acquisition 100%	Red Entertainment Distribution FZCO	AE	KGT Ventures Ltd	CA	Completed
6.	22	Capital Increase	Snapp	IR	MTN Group Ltd	ZA	Completed
7.	22	Minority stake 18%	Universite Privee de Marrakech	MA	Mediterrania Capital II	ES	Completed
8.	22	Minority stake 46%	Kordestan Cement Company	IR			Announced
9.	7	Minority stake	Traveazy DMCC	AE	Accel Management Company LLC; F&C Overseas Investment; Al-Sanie Company	US; SA; SA	Completed
10.	6	Minority stake 20% to 34%	Emirates Refreshments Company PSC	AE	United Foods Company	AE	Completed
11.	3	Minority stake	BUPA Arabia for Cooperative Insurance Company	SA			Completed
12.	3	Minority stake 33%	Modern Company For Water Proofing SAE	EG			Completed
13.	2	Minority stake	Eat Corp Co. WLL	BH	Investors; Pinnacle		Completed
14.	2	Minority stake 8% to 33%	Modern Company For Water Proofing SAE	EG	Mr Ali Bin Hassan Bin Ali Daikh	SA	Completed
15.	2	Minority stake 5%	National Company for Maize Products SAE	EG	Abu Dhabi Islamic Bank Egypt	EG	Completed
16.	1	Capital Increase 16%	Jordan Emirates Insurance Company	JO	Shareholders; Falcon National Insurance Company	JO	Completed
17.	1	Minority stake 45%	Al Batinah Quarries Company LLC	OM	Investor	OM	Announced
18.	1	Minority stake 4%	Future Arab Investment Company	JO			Completed
19.	1	Minority stake 4%	Al-Amal Financial Investments Company Plc	JO	Mr Ali Hussein Ali Al Sada	QA	Completed
20.	1	Minority stake 4%	Al-Amal Financial Investments Company Plc	JO			Completed



Target countries by volume

Target country	Oct-15	Sep-16	Oct-16
Iran	1	12	8
Jordan	6	9	8
Egypt	9	9	6
UAE	8	12	5
Morocco	0	1	3
Bahrain	1	0	2
Oman	2	5	2
Tunisia	1	0	2
Saudi Arabia	6	5	2
Algeria	1	1	1
Qatar	1	0	0
Palestine	0	0	0
Libya	0	0	0
Syria	0	0	0
Yemen	0	0	0
Iraq	0	0	0
Kuwait	2	0	0
Lebanon	0	0	0

Target countries by value

Target country	Oct-15 (mil USD)	Sep-16 (mil USD)	Oct-16 (mil USD)
Egypt	114	63	507
UAE	558	25	471
Oman	0	61	131
Algeria	0	0	60
Iran	0	1,203	45
Morocco	0	0	22
Jordan	28	42	4
Saudi Arabia	784	174	3
Bahrain	0	0	2
Palestine	0	0	0
Qatar	0	0	0
Libya	0	0	0
Tunisia	0	0	0
Yemen	0	0	0
Syria	0	0	0
Iraq	0	0	0
Kuwait	36	0	0
Lebanon	0	0	0

Notes to editors

Activity is based on the activity of the target company.

Deal status is announced within the time period.

The sector breakdown uses targets' activities as defined to be 'Major Sectors' by Zephyr.

The MENA region covers target companies in Algeria, Bahrain, Egypt, Iran, Iraq, Jordan, Kuwait, Lebanon, Libya, Morocco, Oman, Palestine, Qatar, Saudi Arabia, Syria, Tunisia, UAE, Yemen.

The date range is 01/10/2016 - 24/10/2016 inclusive.